



## Electronic Price Update - A Working Reality For O/PUS Customers!

**BPIR** Business Products Information Resources - is a service from OPUS which provides electronic communication and information to the Business Products industry.

**BBS** Bulletin Board System - is a sophisticated software program which can store large data bases and provide secure methods for other computers to connect and retrieve data, as well as send and receive e-mail to other users on the BPIR BBS

**+I-F** You can easily connect to the BPIR BBS by running the BPIR Communications program (+I-F) which will utilize the modem you already have connected to your DDMS system.

```
=====
B P I R   C o m m u n i c a t i o n s
=====
R. Receive e-mail      V. View e-mail
S. Send e-mail attachment

D. Download a file    P. run Program
U. Upload a file

I. ID Screen
C. Change ID >>>> Current User ID:
A. Auto Download Setup  L. Launcher

[ ] Action (H for Help)
```

*Enter the BPIR Communications Menu by selecting option F from the OPUS ToolBox Menu*

The BPIR BBS program for electronic transfer of product information has been in successful operation since October '96. While the OPUS tape/CD is still delivered using traditional shipping methods, virtually all other pricing data is sent to OPUS customers by some form of electronic transfer. Information available on the BPIR BBS includes:

- Some pricing information files are typically not available on electronic media(diskette, tape, etc.) from the vendor, but in paper form only. Therefore, OPUS created a service for the dealer, an electronic process of receiving and updating inventory pricing information — eliminating the need of manual entry, removing possible data entry errors, and saving valuable employee time.
- OPUS has obtained authorization with each of the participating vendors to distribute the vendors' dealer specific/strictly confidential product information pricing. This type of data file has not been previously available to the OPUS customer. The BPIR BBS provides a secure method for delivering this sensitive data file.
- Some price updates do not occur on a regular quarterly basis. The BPIR BBS is available to provide these mid-quarter price updates without the delay and expense of shipping.

Vendors have also recognized the BPIR BBS's simple method of providing general and confidential pricing information to the vendor's customer, expanding the list of pricing information files for distribution to the DDMS dealers via the BPIR BBS. OPUS recommends that the dealer contacts their vendor(s) to determine which pricing programs are available from the vendor. The following vendors are currently participating in the electronic downloading program:

<b>Vendors</b>	<b>Supplemental Vendors</b>	<b>Buying Groups available:</b>
S.P. Richards	Doane-Keyes	Independent Stationers (IS.Group)
United Stationers	Lagasse Bros. Inc	NPA
Action Wholesale	Office Equipment Wholesale	AllValue
Emco	Educators Resource	
Horizon USA	Equipment Distributors	
Azerty	ImageStar	
	Pens Etc.	
	BA Pargh	

Access fee options, and subscription form are shown on the following page.



## BPIR BBS Subscription form

### BPIR BBS - Subscription Pricing

Prices shown include the quarterly OPUS Multi-Vendor item database and authorized access to the BPIR BBS and pricing update programs during the term selected:

Subscription term	Subscription fee
<b>Annual</b>	<b>\$ 1,250.00 <i>prepaid</i></b> <i>(fee includes quarterly updates and BPIR BBS access)</i>
<b>SemiAnnual</b>	<b>\$ 650.00 <i>prepaid</i></b> <i>(fee includes quarterly updates and BPIR BBS access)</i>

#### Additional Fees Required:

Custom Vendor Contracts	\$45.00	per file requested
Special handling fee for files containing dealer specific, and/or confidential pricing information.		
Supplemental Vendor files	\$45.00	per file download
Non-Standard File Formats	\$	conversion fee required

#### Please Note:

The BPIR BBS is *provided as an option* for the customer to further enhance the services provided to you by OPUS, and *is not required* if you decide to continue with your current OPdb Subscription (without the BPIR BBS access).

### BPIR BBS subscription provides:

- Software which provides an extremely successful and cost effective method to electronically receive product information
- An account on the BPIR BBS for your company
- Periodic product information pricing updates from your vendor(s)
- Associated program(s) needed to update your current inventory information
- Specific program advancements, at no charge
- Future customer and/or vendor requested enhancements
- OPUS provides the software support needed for the BPIR BBS

Contact your vendor to determine which price files are available to you.

## BPIR BBS Subscription Change Request

Yes! I want to change my current OPdb subscription to include access to the BPIR BBS. Simply check your pricing schedule preference below, complete the form with your business information, and authorized signature, and fax to OPUS 682.831.9916

- Annual subscription term**
- Semi-Annual subscription term**

### Authorization to Change Subscription Term & Fees

I hereby understand and agree to the access fee for the BPIR BBS. My account will be adjusted to reflect the additional access fee, and subscription term (if required).

Also, depending upon my current OPdb subscription renewal date, my account might require adjustment for access fees until my account is current with the subscription term requested.

\_\_\_\_\_  
**Business Name**

\_\_\_\_\_  
**Authorized Signature for business**

\_\_\_\_\_  
**City, State, Zip Code**

\_\_\_\_\_  
**Print name**

(    ) \_\_\_\_\_  
**Business Phone Number, including area code**

\_\_\_\_\_  
**Date**