

**Points of interest:      *PSNControl Enhanced to Download Opdb®  
New Vendor Added: Express Computer Supply***

**O/PUS® PSNControl Software Enhancement**

In the future, you will be able to obtain your quarterly Opdb® updates by simply downloading them via the Internet, rather than waiting for a CD-ROM shipment. O/PUS has released version 138 of the PSNControl software. This version includes enhancements that allow you schedule the download of the OPdb MultiVendor Catalog from the O/PUS Private Supply Network (PSN). .

To update your PSNControl software, simply insert the fourth quarter 2004 O/PUS OPdb catalog CD-ROM into the CD-ROM drive of your DDMS server. The CD-ROM will automatically update PSNControl, as long as you originally installed this software in the default directory (C:\Program Files\PSNControl\). For additional instructions, see “O/PUS PSNControl Software Update” at [www.ddms.com/support/download/psncontrol.htm](http://www.ddms.com/support/download/psncontrol.htm)

***Optional This Quarter: Download the OPdb MultiVendor Catalog Via PSNControl***

The October 1, 2004 O/PUS update CD-ROM that you have received **includes** the complete OPdb MultiVendor Catalog database. There is no need to download this quarter’s update. We will formally release the PSNControl update via download on January 1, 2005. However, we are making this OPdb download available this quarter with certain time restrictions (See “Schedule Your PSNControl File Download” below). This will give you the opportunity to test the download process and see the advantages for yourself.

To review the new PSNControl instructions, see “Downloading the OPdb MultiVendor Database Via PSNControl” at [www.ddms.com/resources/support/faq/opus/OPdbViaPSN.pdf](http://www.ddms.com/resources/support/faq/opus/OPdbViaPSN.pdf)

If you are an is.group member loading the is.ezTrade Edition of the OPdb update, the PSNControl instructions and password are available at [www.isgroup.org](http://www.isgroup.org) under the DDMS tab, by clicking File Load Instructions.

***Schedule Your PSNControl File Download***

As previously mentioned, a timer feature has been added to PSNControl that allows for a scheduled download of files. You can specify the time & date when you would like a download to begin. Simply enter the file(s) that you want to download from PSN, select the time and date, and click Start Timer. For more detailed instructions, see “Downloading the OPdb MultiVendor Database Via PSNControl” at [www.ddms.com/resources/support/faq/opus/OPdbViaPSN.pdf](http://www.ddms.com/resources/support/faq/opus/OPdbViaPSN.pdf)

Scheduling downloads is not usually necessary for most supplemental vendor files, pricing files and loading programs, which can be downloaded 24 hours a day, 7 days a week; however, timing is critical for the larger OPdb MultiVendor Catalog file.

***If you opt to download the fourth quarter 2004 OPdb MultiVendor Catalog with PSNControl, you MUST schedule the download between the hours of 6:00 pm and 6:00 am Eastern time, Monday through Friday; or anytime on Saturday and Sunday. If you attempt to download the OPdb database during business hours, it will be unavailable; however, all other files can be downloaded during business hours if they are available from the vendor.***

We plan to expand the available hours for OPdb via PSN beginning next quarter, January 1, 2005.

***Use SIMPLE to Load the OPdb Update***

***If you download the OPdb MultiVendor database with PSNControl, you MUST use SIMPLE, the graphical O/PUS loading program, to load the update.***

For instructions on using SIMPLE, see the “O/PUS Made SIMPLE” documentation on our Web site at [www.ddms.com/Resources/Support/faq/opus/opus\\_SIMPLE.pdf](http://www.ddms.com/Resources/Support/faq/opus/opus_SIMPLE.pdf)

**Express Computer Supply**

---

**Our History**

Founded in 1986, Express Computer Supply is a direct distributor for leading information technology brands such as Hewlett Packard, Lexmark, Epson, Canon, Imation, Okidata and many more! We take pride in accommodating the unique needs of computer product resellers. Express sells only to resellers and dealers with state reseller tax ID's.

The secret of our success can be found in the spirit and energy of our long term, loyal staff. Efficiency and accuracy in our operations and infrastructure create the stability of our company, while our customer service and sales team reaches beyond their limits to exceed customer expectations.

**Our Strengths****Flexibility**

Availability of products and flexibility in our services are priorities in our day to day services. We are nimble enough to ensure that we keep sight of your unique business requirements.

**Same Day Shipping**

Express ships from two central distribution centers in California and Ohio. All products that are in stock ship in less than 24 hours. We can ship directly to your warehouse or drop ship orders directly to your end-users with no reference to our name.

**Sales & Marketing Support**

Express has a dedicated sales staff and customer service team to support your business needs. Our Web site delivers even more detailed product information. As a direct distributor, we also have access to several resources for sales and product training.

**Aggressive Pricing**

Having direct relationships with major manufacturers enables us to purchase in bulk and pass some cost savings to our resellers.

**Our Mission**

Our mission is to provide our customers with High Quality Products, Excellent Customer Service and a Personal Supplier Relationship. Developing rewarding relationships and ensuring quality care, we prepare ourselves for the next opportunity.

**Express Computer Supply**

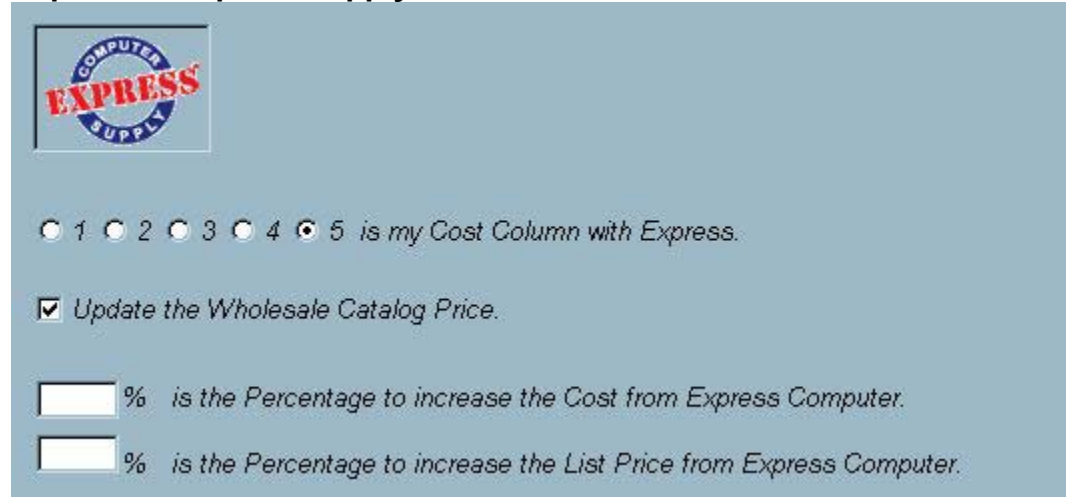
4867 Mercury Street  
San Diego, CA 92111  
Tel: (858) 565-6100

[www.ExpressComputerSupply.Com](http://www.ExpressComputerSupply.Com)

Fax: (858) 565-6194

Sales: (800) 342-4542

## Express Computer Supply Vendor Parameters





1  2  3  4  5 is my Cost Column with Express.

Update the Wholesale Catalog Price.

% is the Percentage to increase the Cost from Express Computer.

% is the Percentage to increase the List Price from Express Computer.

The Express Computer item file is available to ALL O/PUS customers. However, this file can only be loaded via the **SIMPLE** graphical O/PUS load program. The vendor ID name in I-WHL will be EXPRESS.

### **Express Computer Supply requires a password for their Cost Column levels 1 - 4.**

Express Computer Supply, will require cost column passwords for all columns except the fifth cost column, which is for general wholesale catalog prices and is not password protected. To acquire your cost column password, contact your Express Computer Supply designated sales representative or the customer service department at 1-800-342-4542 x170.

Note: Cost column passwords are NOT available through ECI<sup>2</sup> Tech Support or O/PUS.

For detailed instructions on the remaining prompts, refer to your O/PUS documentation under the Standard Vendor Parameters section. (See our Web site: [www.ddms.com/Resources/Support/faq/opus/opusdoc.pdf](http://www.ddms.com/Resources/Support/faq/opus/opusdoc.pdf))

## Vendor Notes:

### **Contracts/Flyers/Programs:**

The *Contracts/Flyers/Programs* sheets contain the known selections for consumer pricing and dealer cost levels for each price program. Our goal is to provide you with the additional information for vendor price programs in order to help you make informed choices - prior to loading the update. **Please review the *Contracts/Flyers/Program* section for any changes/additions your vendor may have provided.**

### **United Stationers**

**Per USSCO:** Because of inflationary pressures, manufacturers have announced several thousand price changes for October. A few items have also experienced unit of measure changes. The price changes will be reflected on our October price file to be loaded onto your computer system by you or your system vendor. So, you will be able to quote and bill accurate prices.

For more information, refer to [http://www.ussco.com/news/whats\\_news.shtml](http://www.ussco.com/news/whats_news.shtml)

Price plan name/id changes: **Per USSCO:** In an effort to identify quarter-specific attributes of price plans, there will be code name changes to select price plans. For example, The 3000 Item Office Supply catalog, is a 6-month catalog refreshed in April and October. This plan has always had the code M1 –

Effective October 1<sup>st</sup>, the 3000 Item Office Supply catalog will change to **N1** to identify it as the October rollover, and then the April 2005 version will revert back to M1.

Therefore:

3000 Item Office Supply catalog – 6-month roll: Oct-Mar = **N1**; Apr-Sep = M1  
Elite 2000/3000 – 6-month roll: Oct-Mar = **N2**; Apr-Sep = M2  
Integral Partner catalog – 6-month roll: Oct-Mar = **N3**; Apr-Sep = M3  
BB5000 – 6-month roll: Oct-Mar = **N4**; Apr-Sep = M4

Also, the Furniture Focus (originally 6F) is now **5F**

### **S.P. Richards**

**Per SPRichards:** All price increases for this quarter are included in the data submitted to O/PUS. There will be more price changes in the Matrix catalog in mid-December, but that does not affect this quarter's O/PUS update.

SPRichards Category Codes (product classification codes) have been updated, and are effective for 4<sup>th</sup> quarter 2004. Contact your SPR Branch/representative for the listing.

The following price files have been discontinued:

Select Furniture Guide – F1S, F1M, F1U, F2S, F2M, F2U  
Select Furniture Values Flyer – FVS, FVM, FVU  
Elite Alternative Catalog – E1U, E2U

Reminder: the BPIR loading program for **all SPRichards pricing files is now U\_SPR.**

### **O Henry**

The O Henry General Line catalog page numbers exceed 999. Therefore, O/PUS will load page numbers beginning with an M to represent a thousand. For example, page number 1024 will be loaded as M24 in the wholesaler catalog page field.

### **Pens Plus**

Added Very Aggressive & Extremely Aggressive consumer price levels to the Office Pros SuperBook (SB) and Office Pros Mini catalog (OP).

### **Action Wholesale / EMCO**

The Action/Emco General Line catalog page numbers exceed 999. Therefore, O/PUS will load page numbers beginning with an M to represent a thousand. For example, page number 1024 will be loaded as M24 in the wholesaler catalog page field.

Added price program Jan San Flyers, JB & JC. Removed the Dated Goods Flyer – DG

*Note: there is now a single listing on the CONTRACTS/FLYERS/PROGRAMS for Action / EMCO, as both wholesalers share the same promotional codes.*

BPIR/PSN Download Reminder: Previously, Action files were named AC-xx, and Emco files were named EM-xx. Now, all ActionEmco files will use the naming scheme **AE-xx**.

- If you use U\_ACT, the system will write Action as the Vendor ID in the Multiple Vendor Record (I-CAT).
- If you use U\_EMCO, the system will write Emco as the Vendor ID.

### **Dallas Pen**

Dallas Pen reported a large number of price changes that may be reported as Price Variance on the O/PUS Exceptions report. The main product lines affected are the Educational Insights (EIN) and Lights Camera Interaction (LCI).

**Supplemental Vendors**

Looking for additional regional and/or specialty vendors? Look at the Supplemental Vendor Subscription Form and check what vendors we currently offer. Go to [www.ddms.com](http://www.ddms.com), select [Support], [FAQ Files], and then [O/PUS]. You will find the form in the O/PUS Forms section.

**O/PUS Update News & FAQs**

You can find late-breaking news and Frequently Asked Questions about your O/PUS Update at [www.ddms.com/support/opus.htm](http://www.ddms.com/support/opus.htm).

Particularly useful is the list of the current quarter's tips and reported item problems, which can be found in the O/PUS Update Notes page ([www.ddms.com/support/opus\\_status.htm](http://www.ddms.com/support/opus_status.htm)). O/PUS recommends that you look here before you load your O/PUS update and periodically after you load to see if any situation applies to your business.

A Web page dedicated to advice on pricing files available from the BPIR™ from the O/PUS PSN or the BBS: [www.ddms.com/support/pricefileadvice.htm](http://www.ddms.com/support/pricefileadvice.htm)

**O/PUS FAQs - information on cleaning up deleted items from your inventory, removing a vendor from your inventory database, and switching vendor call choice during O/PUS can be found at the [www.ddms.com](http://www.ddms.com) website:**

Inventory Housekeeping [www.ddms.com/Resources/Support/faq/opus/opus-del.pdf](http://www.ddms.com/Resources/Support/faq/opus/opus-del.pdf)

Removing a Vendor [www.ddms.com/Resources/support/faq/inventory/RemovingVendor.pdf](http://www.ddms.com/Resources/support/faq/inventory/RemovingVendor.pdf)

Changing Vendor call choice [www.ddms.com/Resources/Support/faq/opus/OpusSwitchPriVen.pdf](http://www.ddms.com/Resources/Support/faq/opus/OpusSwitchPriVen.pdf)

**It's SIMPLE to Load your O/PUS update!****Smart Inventory Maintenance Plan Limit Execute**

Loading your item files is now easier than ever using the SIMPLE graphical O/PUS load program. This Windows-based wizard will efficiently walk you through the process of loading your inventory files. With the SIMPLE O/PUS program, you can quickly load your update using last quarter's parameter settings, or change selected settings for the standard catalog update, sale flyers, or both.

When you insert your O/PUS CD, you will select one of the following 2 options:  
Simply Click on the option that you would like to use to load your O/PUS Update!

**1. SIMPLE – The Graphical O/PUS Load Wizard!**

This option is available to all Version 4 and later DDMS software users running on the Windows platform. This includes eNsite, eNsite Pro, and non-graphical text version.

**2. Text-based – original version**

This option is the original text-based O/PUS Update software.

**Technical Support Notes:**

If you have questions about data after loading the update, **fax or email** your O/PUS loading parameters along with an Item Report - using the O/PUS ToolBox [ + I R (problem # -14)] to Technical Support.

Upon receipt of your fax or email, a support call will be automatically entered for you. Technical Support will determine how to best handle your call based on your fax and you will receive a call.

**Technical Support Fax: 682.831.9909**

**Email: [support@eci2.com](mailto:support@eci2.com)**

**Sign Up for the O/PUS PSN for Faster, Easier Price Plan Downloads**

O/PUS PSN (Private Supply Network) is a method of file transfer that will allow the dealer to download vendor price plans to their ECI<sup>2</sup>/DDMS server over the Internet. This will provide you with dramatically faster and more reliable transmissions compared to the method that uses a modem and phone line. If you would like to add this capability to your business and have not already received O/PUS PSN installation instructions, you can sign up at [www.ddms.com/products/psn/psn.asp](http://www.ddms.com/products/psn/psn.asp). Once you have signed up for Internet Purchasing and PSN, your account will be created for the O/PUS PSN service. The acknowledgement email sent to you will include installation instructions so that you may begin using the O/PUS PSN service.

**PSN and BBS (a.k.a. BPIR) File Download Support Resources**

If you use the new O/PUS Private Supply Network (PSN) to download Vendor price files, you can take advantage of the improved file capabilities of the PSN. Because of the speed of the O/PUS PSN service, you will know within minutes whether the price file is available. When you download from the O/PUS PSN, you specify the calendar quarter that you want.

For example, if you download the file "ABC" for Q3, you can be sure that it does not contain Q2 prices. Also, if you try to download and receive the message "File Not Found", first check the spelling of the filename. Then contact the vendor to find out when the file was sent to O/PUS. Files sent to O/PUS take up to two business days to process. After waiting the necessary two business days after the file was sent to O/PUS, if PSNControl still indicates "File Not Found," complete the O/PUS PSN "File Not Found" form and fax or email it to Technical Support.

In an effort to expedite BPIR file download information, Technical Support has enclosed two forms, O/PUS PSN "File Not Found" and BBS File Availability (for modem downloads) in this edition of the O/PUS FYI<sup>2</sup> Notes. Upon receipt of this document, Technical Support will confirm file availability; add any necessary comments; and then send the form back to you. Please refer to the enclosed documents for step-by-step instructions.

**Note:** The email address for BPIR support is [bpirsupport@eci2.com](mailto:bpirsupport@eci2.com)

To view vendor-specific instructions for loading the price files, go to [www.ddms.com/support/doc/opusdoc.htm](http://www.ddms.com/support/doc/opusdoc.htm)

**Miscellaneous Notes:****DDMS Windows Platform Upgrades**

If you have upgraded to the DDMS Windows platform, please notify O/PUS via email at [opus@eci2.com](mailto:opus@eci2.com). We will then change your O/PUS account so that we begin shipping your O/PUS update on CD-ROM.

## **O/PUS Documentation – FYI<sup>2</sup> Notes**

You can find the OPdb® documentation and quarterly *FYI<sup>2</sup> Notes* from the DDMS Web site [www.ddms.com](http://www.ddms.com) and select [Support], [FAQ Files], and then [O/PUS]. Also, if you receive your OPdb MultiVendor update on CD-ROM, you will find the OPdb Documentation, and the current *FYI<sup>2</sup> Notes* on the CD-ROM.

You can find vendor-specific instructions for loading the price files at [www.ddms.com/support/doc/opusdoc.htm](http://www.ddms.com/support/doc/opusdoc.htm)

## ***Additional Products included on the O/PUS CD:***

### **PT Updater**

This program requires the Windows NT, Windows 2000, or a networked UNIX version of the DDMS Distribution software.

DDMS & O/PUS have partnered with i2 Technologies (formerly Moore OP Services) to provide DDMS customers with access to manufacturer pricing. The **PT Updater** will supplement your OPdb MultiVendor file by importing manufacturer information, Buying Group dealer costing, and competitor cross-reference tables from the i2 *Power Updater* for DDMS.

For detailed information, please refer to the PTUpdater\_doc.pdf file located in the \PTUpdater directory on the O/PUS CD-ROM.

For information on the i2 *Power Updater* for DDMS data CD, contact Tod Moore 800-854-1527 or via email at [Tod.Moore@i2.com](mailto:Tod.Moore@i2.com).

### **Contract Creator**

This is a free Windows-based application that will allow you to convert/import an Excel spreadsheet into a DDMS contract.

For detailed information, please refer to the Contract\_Creator.pdf file located in the \Contract directory on the O/PUS CD-ROM.

### **FileMapper**

This Windows program from O/PUS lets you quickly convert manufacturers' product information - such as your Direct Buy Cost - into a format that can then be loaded into the DDMS system. This means that you now have the ability to directly obtain product information from such manufacturers as Smead or 3M, for example, and convert the data using the FileMapper program.

For detailed information, please refer to the FileMapper\_doc.pdf file located in the \Filemapper directory on the O/PUS CD-ROM.

# Contracts & Flyers & Programs

October 1, 2004

OPdb MultiVendor Update

The following vendor price files should be available on the Tape/CD at press time:

Pgm ID	Vendor / Program Description	Consumer Price Levels	Dealer Cost Levels
<b>S.P. Richards</b> Please contact S.P. Richards Customer Service at 1-888-763-2615 for price plan, consumer level, and dealer cost level.			
R1S	Select 2500 Catalog – Level 1	Super Aggressive	1
R1M	Select 2500 Catalog – Level 1	Market Penetration	1
R1U	Select 2500 Catalog – Level 1	Ultra Impact	1
R2S	Select 2500 Catalog – Level 2	Super Aggressive	1
R2M	Select 2500 Catalog – Level 2	Market Penetration	1
R2U	Select 2500 Catalog – Level 2	Ultra Impact	1
S1S	Select 5000 Catalog <i>Dealer Cost Level 1</i>	Super Aggressive	1
S1M	Select 5000 Catalog <i>Dealer Cost Level 1</i>	Market Penetration	1
S1U	Select 5000 Catalog <i>Dealer Cost Level 1</i>	Ultra Impact	1
S2S	Select 5000 Catalog <i>Dealer Cost Level 2</i>	Super Aggressive	1
S2M	Select 5000 Catalog <i>Dealer Cost Level 2</i>	Market Penetration	1
S2U	Select 5000 Catalog <i>Dealer Cost Level 2</i>	Ultra Impact	1
SVS	Select Special Values Flyer	Super Aggressive	None
SVM	Select Special Values Flyer	Market Penetration	None
SVU	Select Special Values Flyer	Ultra Impact	None
TDS	Select Quarterly Flyer <i>Discountable</i>	Super Aggressive	1
TDM	Select Quarterly Flyer <i>Discountable</i>	Market Penetration	1
T1S	Select Quarterly Flyer <i>Net 1</i>	Super Aggressive	1
T1M	Select Quarterly Flyer <i>Net 1</i>	Market Penetration	1
T2S	Select Quarterly Flyer <i>Net 2</i>	Super Aggressive	1
T2M	Select Quarterly Flyer <i>Net 2</i>	Market Penetration	1
P2S	Prospect Flyer <i>Dealer Cost Level 2</i>	Super Aggressive	1
P2M	Prospect Flyer <i>Dealer Cost Level 2</i>	Market Penetration	1
J1S	Jan/San Flyer – Level 1	Super Aggressive	1
J1M	Jan/San Flyer – Level 1	Market Penetration	1
J2S	Jan/San Flyer – Level 2	Super Aggressive	1
J2M	Jan/San Flyer – Level 2	Market Penetration	1
SSS	School Supply Catalog	Flyer	1
HN1	HON 50/10 Contract	None	1
HN2	HON 50/12 Contract	None	1
SP2	Plus Advantage Level 2	None	1
BRS	JanSan/Break room Worksmart Flyer	Super Aggressive	1
BRM	JanSan/Break room Worksmart Flyer	Market Penetration	1
CSS	Computer Supplies Worksmart Flyer	Super Aggressive	1
CSM	Computer Supplies Worksmart Flyer	Market Penetration	1

# Contracts & Flyers & Programs

October 1, 2004

OPdb MultiVendor Update

The following vendor price files should be available on the Tape/CD at press time:

Pgm ID	Vendor / Program Description	Consumer Price Levels	Dealer Cost Levels
<b>United Stationers</b> Please contact the USSCO Help Desk at 1-800-733-5555 for price plan, consumer level, and dealer cost level. Note: <b>9C</b> and <b>9W</b> are <i>not</i> considered flyers, and will automatically load if you select United as one of your vendor choices. Accordingly, <b>9L</b> will automatically load if you select Azerty as one of your vendor choices.			
14	HON 50/14	None	1
2B	Global Furniture	None	1
4S	HON 50/10	None	1
4T	HON 50/8	None	1
4X	OID 50/12	None	1
4Y	HON 50/12	None	1
5F	FurnitureFOCUS	Competitive, Super Competitive	1
9F	Furniture Items	List	3
9G	Supply Items	List	3
B1	Branded B1	None	1
B2	Branded B2	None	1
B3	Branded B3	None	1
B4	Branded B4	None	1
C1	Computer Products C1	None	QTY
C2	Computer Products C2	None	QTY
C3	Computer Products C3	None	QTY
C4	Computer Products C4	None	QTY
F1	Mid-Market FurnitureFOCUS	Bi-Annual	1
N1	3000 Item Office Supply Catalog	List, Retention, Acquisition	1
N2	Elite 2000 / 3000 Catalog	Growth, Retention, Acquisition Also requests 2000 or 3000 catalog version	1
N3	Integral Partner Catalog	Growth, Retention, Acquisition	1
N4	BB5000	Growth, Retention, Acquisition	1
P1	Paper Program	None	QTY
D7	Dated Goods 2005	None	1
S4	Computer Products Catalog	Annual	1
S5	Facility Supply Catalog	Annual(catalog prices not provided per USSCO) List	1
T1	Targeted Growth Plan T1	None	1
U1	Universal U1	None	QTY
U2	Universal U2	None	QTY
U3	Universal U3	None	QTY
U4	Universal U4	None	QTY
S1	Stuff For Your School	None	1

# Contracts & Flyers & Programs

October 1, 2004

OPdb MultiVendor Update

The following vendor price files should be available on the Tape/CD at press time:

Pgm ID	Vendor / Program Description	Consumer Price Levels	Dealer Cost Levels
--------	------------------------------	-----------------------	--------------------

## Action Wholesale / EMCO

Please contact Action at (616) 698-1851 to determine price plan designation you are participating in.  
Please contact EMCO at (201) 295-9200 to determine price plan designation you are participating in.

SA	SuperBook	Competitive	1
SB	SuperBook	Market Development	1
SC	SuperBook	Contract	1
OA	Office Pros 52 Page Mini Catalog	Competitive	1
OB	Office Pros 52 Page Mini Catalog	Market Development	1
OC	Office Pros 52 Page Mini Catalog	Contract	1
QA	Office Pros 16 Page Flyer	Competitive	1
QB	Office Pros 16 Page Flyer	Market Development	1
QC	Office Pros 16 Page Flyer	Contract	1
FL	Furniture Mini Catalog	Competitive	1
FR	Furniture Mini Catalog	Market Development	1
CM	Commodity Contract	None	Net
CR	Commodity Contract	None	Net
CX	Commodity Contract	None	Net
MM	Computer Contract	None	Net
MR	Computer Contract	None	Net
MX	Computer Contract	None	Net
DA	DSL Contract	None	Net
DX	DSL Contract	None	Net
UA	Substitution Program – U	None	Net
UX	Substitution Program – U	None	Net
EA	Substitution Program – S	None	Net
EX	Substitution Program – S	None	Net
H2	HON	None	Net
H4	HON	None	Net
H7	HON	None	Net
FP	Furniture Program	None	Net
JB	Jan San Flyer	Market Development	1
JC	Jan San Flyer	Contract	1

**O Henry** Please contact OHenry at (800) 334-4081 to determine price plan designation you are participating in.

D1	Data Processing Contract – level 1	None	1
D2	Data Processing Contract – level 2	None	1
D3	Data Processing Contract – level 3	None	1
CC	Commodity Flyer	Market, Contract	1
KC	Kliff Mini-Catalog	Competitive	1
FC	Furniture Mini-Catalog	Competitive, Market	1
FF	Furniture Flyer	Market	1
F1	Furniture Dealer Plan – level 1	None	1
F2	Furniture Dealer Plan – level 2	None	1
F3	Furniture Dealer Plan – level 3	None	1
FO	Furniture Dealer Plan – level O (F letter O)	None	1
H5	HON 50/15	None	1
PF	Office Pros Flyer	Competitive, Market, Contract	1
PC	Office Pros Mini-Catalog	Competitive, Market, Contract	1

# Contracts & Flyers & Programs

October 1, 2004

OPdb MultiVendor Update

The following vendor price files should be available on the Tape/CD at press time:

Pgm ID	Vendor / Program Description	Consumer Price Levels	Dealer Cost Levels
BC	SuperBook	Competitive, Market, Contract	1
<b>Pens Plus Inc</b> Please contact PPI at (818) 767-3500 to determine price plan designation you are participating in.			
SB	Office Pros SuperBook	Aggressive, Very Aggressive, Extremely Aggressive	1
OP	Office Pros Mini-Catalog	Aggressive, Very Aggressive, Extremely Aggressive	1
IP	IP Products	None	2
CP	Commercial Platinum Level	None	1
DG	Dated Commercial Program	1	1
B3	B3000 Catalog	None	1
CG	Commercial Products – Green Level	None	1
<b>Mid Continent</b> Please contact Mid-Continent at 800-821-5197 to determine the Flyer/Catalog you are participating in.			
F1	(Blank)	1	1
F2	Bronze/Silver	1	1
F3	Gold/Platinum	1	1
Q0	Discounted Catalog (Q zero)	1	1



